



CITY OF HOUSTON

Sylvester Turner

Mayor



HOUSTON AIRPORT SYSTEM

George Bush Intercontinental ~ William P. Hobby ~ Ellington Airport

Mario C. Diaz
Director of Aviation

September 30, 2022

SUBJECT: Letter of Clarification No. 11

REFERENCE: Request for Competitive Sealed Proposal (CSP) Passenger Loading Bridges Replacement and Maintenance at IAH & HOU; Solicitation No. HJA-HASPLB-2022-016; Project No. 946A & 946B

To: All Prospective Respondents:

This Letter of Clarification (LOC) is issued for the following reason:

I. **Extend** the submittal due date from October 11, 2022, **to October 18, 2022, at 2:00 P.M. (CST).**

II. To Respond to Questions

1. **Question:** Confirming that HAS is purchasing 10 bridges (5 for IAH – and 5 for HOU), but requesting pricing for 25 years of maintenance on 30 bridges, only at IAH. Does HAS want pricing for maintaining the 5 new bridges at HOU?

Response: No.

2. **Question:** The sample contract lists 3 levels of maintenance: Best Management Practices, Industry Standard, Reactive. Which level of service is HAS asking to be provided and priced?

Response: Pricing is requested for all three (3) levels (see revised Pricing Sheet - Schedule C).

3. **Question:** Will the contract include 10 years of maintenance or the 25 years that is listed on the pricing schedule?

Response: 25 years.

4. **Question:** Is HAS requesting that the contractor is to perform Hardstand operations? (3.0 Contractor-furnished equipment). If so, at which airport(s) and during which hours each day will the hardstand need to be staffed/operational?

Response: IAH only. The frequency and duration of these irregular operations will vary. HAS will inform contractor ahead of time for planning and coordination.

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Solicitation No. HJA-HASPLB-2022-016

Project No. 946A & 946B

5. **Question:** When in the phasing of the project is the Contractor-furnished equipment required?

Response: After award, no disruption of service anticipated.

6. **Question:** Pricing Template, Base Bid Schedule C- what does the abbreviation "CFF" in the unit column stand for?

Response: See attached revised Pricing Sheet - Schedule C.

7. **Question:** Extended Warranty – How does the maintenance pricing for FY 2022-2025 for 30 bridges at IAH take into account the 2 years of extended warranty of 5 bridges at IAH?

Response: Extended warranty is a requirement of the equipment procurement.

8. **Question:** Proposal submission – Will HAS allow for proposals to be submitted online/via email instead of in hard copy format?

Response: No online and/or via email submittal are acceptable. Proposer(s) shall follow the solicitation proposal submission requirements.

9. **Question:** It would be in the best interest of HAS and the project at large if we, as an equipment manufacturer, could quote the PBB system manufacture, delivery, and installation through a large, professional industry expert Maintenance Provider, (i.e., have them PRIME the project). We have one in mind and are working closely with them to effect such an offering but I must ask: While they have considerable airport project experience, they were not at the Pre-Bid Meetings and Walk-Throughs. (We were). Would you allow them to propose as PRIME?

Response: The Pre-proposal conference and site visit were not mandatory, and the City of Houston doesn't prohibit any firm for proposing as a Prime.

10. **Question:** The answers to some of the remaining questions are required to adequately estimate the amounts we must bond; and then the process to bond will take at least eight days. For these reasons, and to ultimately ensure a clear and competitive proposal situation, we respectfully request an extension to the proposals-due date. We ask that you please consider the amount of time it will take to answer any remaining questions and then add a minimum of eight days to that to allow us a reasonable amount of time to process all and propose?

Response: Please reference item "I." for the extension of the proposal submittal due date and time.

11. **Question:** Is it the intent of the CSP solicitation no. HJA-HASPLB-2022-016 to replace the existing 10-year agreement for Aircraft Support Systems Operation & Maintenance Service under solicitation no. S72-T29275 which provides PLB services to cover the same 30 PLBs at Terminals A & D. Please confirm.

Response: No.

12. **Question:** Under the current 10-year agreement for Aircraft Support Systems Operation & Maintenance Service under solicitation no. S72-T29275 which provides PLB O&M services to cover the same 30 PLBs at Terminals A & D, the O&M Service agreement does not require

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prevailing wages; however, in the Letter of Clarification No. 9, the City stated that under the CSP solicitation no. HJA-HASPLB-2022-016 it requires prevailing wages, please confirm that prevailing wages are required for the O&M Services?

Response: The maintenance portion of the contract will not require prevailing wages.

13. **Question:** If prevailing wages are required for the O&M Services, please define what “Worker Classification” should be for the O&M services using Document 00820 – Wage Scale and Payroll Requirements for Construction for the Aircraft Support Systems? It appears to us that all the Work Classifications are for construction and not maintenance services.

Response: Please refer to the response provided in question #12.

When issued, a Letter of Clarification (LOC) shall automatically become part of the solicitation documents and shall supersede any previous specification(s) and/or provision(s) in conflict with the LOC. The LOC will be incorporated into the Agreement as applicable. It is the responsibility of the respondents(s) to ensure that it has obtained all such LOC(s). By submitting a response on this project, respondents shall be deemed to have received all LOC(s) and to have incorporated them into their submittal.

If further clarification is needed regarding this solicitation, please contact Jorge Ardines, Sr. Procurement Specialist, via email at jorge.ardines@houstontx.gov.

DS
DE
DocuSigned by:
Cathy Vander Plaats
02232028DF99414

DS
AQ
Cathy Vander Plaats
Aviation Procurement Officer
Houston Airport System

Attachment: 1. Revised Attachment C – Pricing Sheet

cc: Alfredo Oracion
Dallas Evans
Solicitation File

ATTACHMENT C - PRICING SHEET

(REVISED) TOTAL PROPOSAL PRICE (HOU + IAH): \$ _____

(Add Totals for Stipulated Price, Base Unit Price, Extra Unit Price, Cash Allowance, and All Alternates, if any)

SIGNATURES: By signing this Document, I agree that I have received and reviewed all Letter of Clarifications and considered all costs associated with the Letter of Clarifications in calculating the Total Proposal Price.

Proposer: _____
(Print or type full name of your proprietorship, partnership, corporation, or joint venture.*)

** By: _____
Signature Date

Name: _____
(Print or type name) Title

Address: _____
(Mailing)

(Street, if different)

Telephone and Fax Number: _____
(Print or type numbers)

* If Proposal is a joint venture, add additional Proposal Form signature sheets for each member of the joint venture.

** Proposer certifies that the only person or parties interested in this offer as principals are those named above. Proposer has not directly or indirectly entered into any agreement, participated in any collusion, or otherwise taken any action in restraint of a free competitive proposal.

Note: This document constitutes a government record, as defined by § 37.01 of the Texas Penal Code. Submission of a false government record is punishable as provided in § 37.10 of the Texas Penal Code.

Footnotes for Tables A through D:

- (1) Fixed Unit Price determined prior to Proposal. **Cannot** be adjusted by the Proposer.
- (2) Minimum Proposal Price determined prior to Proposal. Can be increased by the Proposer, but not decreased, by crossing out the Minimum and inserting revised price on the line above. **Cannot** be decreased by the Proposer.
- (3) Maximum Proposal Price determined prior to Proposal. Can be decreased by the Proposer, but not increased, by crossing out the Maximum and inserting revised price on the line above. A Proposal that increases the Maximum Proposal Price may be found non-conforming and non-responsive. **Cannot** be increased by the Proposer.
- (4) Fixed Range Proposal Price determined prior to Proposal. Unit Price can be adjusted by Proposer to any amount within the range defined by crossing out prices noted and noting revised price on the line above.

Houston Airport System (HAS)
 William P. Hobby Airport (HOU)
 George Bush Intercontinental Airport (IAH)
 Passenger Loading Bridge Replacement Project
HAS PN946A IAH and PN946B HOU

Proposal Price Form **(REVISED)**

Date: _____

Prepared By: Jacobs Engineering Group Inc., in association with Halford Busby
 Revised: 9/27/2022

Houston Airport Systems reserves the right to award HOU scope separately from IAH scope and does not guarantee either combined airport nor maintenance contract award.

PROPOSAL SUMMARY	AMOUNT
Base Proposal Schedule A - Total	\$ -
Base Proposal Schedule A1 Demolition / Installation - Total	\$ 21,122.34
Base Proposal Schedule B - Total	\$ -
Base Proposal Schedule B1 Demolition / Installation - Total	\$ 21,669.00
Base Proposal Schedule C - Total (Best Management Practices LOS)	\$ -
TOTAL ALL BASE PROPOSAL ITEMS	\$ 42,791.34
Additive Alternate A - Total	\$ -
Additive Alternate D - Total	\$ -
TOTAL ALL ADDITIVE ALTERNATE ITEMS	\$ -
Economy of Scale Discount if Awarded all Components	\$ -
PROPOSAL TOTAL	\$ 42,791.34

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Date: _____
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Base Proposal Schedule B George Bush Intercontinental Airport (IAH) - PLB, GPU, POTABLE WATER, AND PCA Equipment (Terminal A - Gates A10, A12, A15, A27, A30) - FY 2023									
Line No.	Section	Description	Unit	Quantity	Unit Price (Ea.)	Annual Escalation (%)	Total Unit Price	Total Proposal Price	
B-00	34 77 13	FY 2023 - IAH - Provide PLB, GPU, Potable Water, and PCA - Terminal A Five Gates					0%		
B-01	34 77 13	PLB AT3-61/127 or TB 39.0/19.0-3	Ea.	5	\$ -	- \$	- \$	- \$	
B-02	34 77 13	GPU 90 KVA Model	Ea.	5	\$ -	- \$	- \$	- \$	
B-03	34 77 13	PCA Class III	Ea.	5	\$ -	- \$	- \$	- \$	
B-04	34 77 13	Potable Water Cabinet	Ea.	5	\$ -	- \$	- \$	- \$	
B-05		Base Proposal Schedule B - Total						\$	-

Base Proposal Schedule B1 Demolition / Installation George Bush Intercontinental Airport (IAH) - PLB, GPU, AND PCA Demo / Install (Terminal A - Gates A10, A12, A15, A27, A30) - FY 2023									
Line No.	Section	Description	Unit	Quantity	Unit Price (Ea.)	Annual Escalation (%)	Total Unit Price	Total Proposal Price	
B1-00		FY 2023 - IAH - PLB, GPU, Potable Water, and PCA Demo / Install - Terminal A Five Gates					0%		
B1-01	34 77 13	Passenger Loading Bridge and all Gate Equipment to be Removed and Replaced w/ New - Labor (10.8%)	Ls.	1	\$ -	- \$	- \$	- \$	
B1-02	DIV 01	General Conditions	Ls.	1	\$ -	- \$	- \$	- \$	
B1-03	DIV 01	Contractor Fees	Ls.	1	\$ -	- \$	- \$	- \$	
B1-04	DIV 01	Insurance	Ls.	1	\$ -	- \$	- \$	- \$	
B1-05	DIV 01	Maintenance of Traffic	Ls.	1	\$ -	- \$	- \$	- \$	
B1-06	DIV 01	Salvage	Ls.	1	\$ -	- \$	- \$	- \$	
B1-07	DIV 01	Permit	Ls.	1	\$ 21,669	- \$	21,669 \$	21,669 \$	
B1-08		Base Proposal Schedule B1 Demolition / Installation - Total						\$	21,669

Houston Airport System (HAS)
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Proposal Price Form **(REVISED)**

Passenger Loading Bridge Replacement Project

Date: _____

Prepared By: Jacobs Engineering Group Inc., in association with Halford Busby

HAS PN946A IAH and PN946B HOU

Revised: 9/27/2022

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Base Proposal Schedule C					
Aircraft Support Systems 25-Year Operation and Maintenance Services (IAH 30 PLBs)					
Line No.	Section	Description	Best Management Practices LOS - Basis of Proposal	Industry Standard LOS - Deductive Alternate	Reactive LOS - Deductive Alternate
OM-00		FY 2023 - FY 2047 - Aircraft Support System 25-Year O&M (IAH 30 Gates)	Total Annual Cost		
OM-01	34 77 13	FY 2023 O&M	\$ -	\$ -	\$ -
OM-02	34 77 13	FY 2024 O&M	\$ -	\$ -	\$ -
OM-03	34 77 13	FY 2025 O&M	\$ -	\$ -	\$ -
OM-04	34 77 13	FY 2026 O&M	\$ -	\$ -	\$ -
OM-05	34 77 13	FY 2027 O&M	\$ -	\$ -	\$ -
OM-06	34 77 13	FY 2028 O&M	\$ -	\$ -	\$ -
OM-07	34 77 13	FY 2029 O&M	\$ -	\$ -	\$ -
OM-08	34 77 13	FY 2030 O&M	\$ -	\$ -	\$ -
OM-09	34 77 13	FY 2031 O&M	\$ -	\$ -	\$ -
OM-10	34 77 13	FY 2032 O&M	\$ -	\$ -	\$ -
OM-11	34 77 13	FY 2033 O&M	\$ -	\$ -	\$ -
OM-12	34 77 13	FY 2034 O&M	\$ -	\$ -	\$ -
OM-13	34 77 13	FY 2035 O&M	\$ -	\$ -	\$ -
OM-14	34 77 13	FY 2036 O&M	\$ -	\$ -	\$ -
OM-15	34 77 13	FY 2037 O&M	\$ -	\$ -	\$ -
OM-16	34 77 13	FY 2038 O&M	\$ -	\$ -	\$ -
OM-17	34 77 13	FY 2039 O&M	\$ -	\$ -	\$ -
OM-18	34 77 13	FY 2040 O&M	\$ -	\$ -	\$ -
OM-19	34 77 13	FY 2041 O&M	\$ -	\$ -	\$ -
OM-20	34 77 13	FY 2042 O&M	\$ -	\$ -	\$ -
OM-21	34 77 13	FY 2043 O&M	\$ -	\$ -	\$ -
OM-22	34 77 13	FY 2044 O&M	\$ -	\$ -	\$ -
OM-23	34 77 13	FY 2045 O&M	\$ -	\$ -	\$ -
OM-24	34 77 13	FY 2046 O&M	\$ -	\$ -	\$ -
OM-25	34 77 13	FY 2047 O&M	\$ -	\$ -	\$ -
OM-26		Base Proposal Schedule C - Total	\$ -	\$ -	\$ -

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 Revised: 9/27/2022

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 * HAS reserves the right to purchase an additional quantity of the materials listed below at the escalated unit price for a period of five (5) years. Installation may be negotiated via Change Order.

Additive Alternate D								
PLB, GPU, POTABLE WATER, AND PCA Equipment Only - FY 2023								
Line No.	Section	Description	Unit	Quantity *	Unit Price (Ea.)	Annual Escalation (%)	Total Unit Price	Total Proposal Price
ALT-D-00	34 77 13	FY 2023 - Provide PLB, GPU, Potable Water, and PCA		Quantity 1 to 10		0%		
ALT-D-01	34 77 13	PLB AT3-61/127 or TB 39.0/19.0-3	Ea.	1	\$ -	- \$	- \$	- \$
ALT-D-02	34 77 13	PLB AT3-65/133 or TB 43.0/20.5-3	Ea.	1	\$ -	- \$	- \$	- \$
ALT-D-03	34 77 13	GPU 90 KVA Model	Ea.	1	\$ -	- \$	- \$	- \$
ALT-D-04	34 77 13	PCA Class III	Ea.	1	\$ -	- \$	- \$	- \$
ALT-D-05	34 77 13	Potable Water Cabinet	Ea.	1	\$ -	- \$	- \$	- \$
ALT-D1-00	34 77 13	FY 2023 - Provide PLB, GPU, Potable Water, and PCA		Quantity 11 to 20		0%		
ALT-D1-01	34 77 13	PLB AT3-61/127 or TB 39.0/19.0-3	Ea.	1	\$ -	- \$	- \$	- \$
ALT-D1-02	34 77 13	PLB AT3-65/133 or TB 43.0/20.5-3	Ea.	1	\$ -	- \$	- \$	- \$
ALT-D1-03	34 77 13	GPU 90 KVA Model	Ea.	1	\$ -	- \$	- \$	- \$
ALT-D1-04	34 77 13	PCA Class III	Ea.	1	\$ -	- \$	- \$	- \$
ALT-D1-05	34 77 13	Potable Water Cabinet	Ea.	1	\$ -	- \$	- \$	- \$
ALT-D2-00	34 77 13	FY 2023 - Provide PLB, GPU, Potable Water, and PCA		Quantity 21+		0%		
ALT-D2-01	34 77 13	PLB AT3-61/127 or TB 39.0/19.0-3	Ea.	1	\$ -	- \$	- \$	- \$
ALT-D2-02	34 77 13	PLB AT3-65/133 or TB 43.0/20.5-3	Ea.	1	\$ -	- \$	- \$	- \$
ALT-D2-03	34 77 13	GPU 90 KVA Model	Ea.	1	\$ -	- \$	- \$	- \$
ALT-D2-04	34 77 13	PCA Class III	Ea.	1	\$ -	- \$	- \$	- \$
ALT-D2-05	34 77 13	Potable Water Cabinet	Ea.	1	\$ -	- \$	- \$	- \$
ALT-D-06							Additive Alternate D - Total	\$ -