

**ATTACHMENT B1
COST PROPOSAL FORM
(HAS OWN OPTION)**

1. Provide cost structure for implementation phases of the Statement of Work Attachment A with HAS **owning** all equipment.

Second Phase: Implementation MLIT (Table 1)	
System Description	Proposed Cost
1. System Software:	
2. System Hardware:	
3. Project Coordination, Design, and Management:	
4. Installation and Configuration:	
5. Warranty:	
Total Proposed Price:	

2. Provide itemized cost for each solution to be delivered in the implementation Phase. HAS reserves the final authority on which systems shall be installed which will determine the final price prior to each implementation.

Itemized Fully Installed/Configured Cost (Table 2)											
Second Phase	Implementation			Additional as Requested by HAS							
Terminal D	Estimated Quantity of Units	Cost per unit	Cost of Implementation	Estimated Quantity of Units	Cost per unit	Estimated Quantity of Units	Discount	Cost per unit with discount	Estimated Quantity of Units	Discount	Cost per unit with discount
Ticket Counter Positions	40			1 to 10		11 to 15			16 or more		
Gate Positions	30			1 to 10		11 to 15			16 or more		
Self-Service Kiosks	10			1 to 10		11 to 15			16 or more		
Additional Training Rooms	10			1 to 2		3 to 5			6 or more		
Airline Offices and Lounges	30			1 to 5		6 to 8			8 or more		
Re-check Counters	20			1 to 5		6 to 8			8 or more		
Biometric Exit Solution	20			1 to 5		6 to 8			8 or more		
Self-Service Bag Drop	40			1 to 5		6 to 8			8 or more		
Other											
Other											
Other											
Total Itemized System Cost:											

Cost per unit shall be including delivery fully installed and configured.

**ATTACHMENT B1
COST PROPOSAL FORM
(HAS OWN OPTION)**

Year 1	Full Maintenance and Support Services			Additional as Requested by HAS							
Terminal A	Estimated Quantity of Units	Cost Per Unit	Total Cost	Estimated Quantity of Units	Cost per unit	Estimated Quantity of Units	Discount	Cost per unit with discount	Estimated Quantity of Units	Discount	Cost per unit with discount
Ticket Counter Positions	20			1 to 10		11 to 15			16 or more		
Gate Positions	30			1 to 10		11 to 15			16 or more		
Self-Service Kiosks	20			1 to 10		11 to 15			16 or more		
Additional Training Rooms	2			1 to 2		3 to 5			6 or more		
Airline Offices and Lounges	0			1 to 5		6 to 8			8 or more		
Re-check Counters	0			1 to 5		6 to 8			8 or more		
Biometric Exit Solution	30			1 to 5		6 to 8			8 or more		
Self-Service Bag Drop	20			1 to 5		6 to 8			8 or more		
Other											
Other											
Other											
Total Full Maintenance and Support Terminal A			Year 1								

**ATTACHMENT B1
COST PROPOSAL FORM
(HAS OWN OPTION)**

Year 1	Full Maintenance and Support Services			Additional as Requested by HAS							
Terminal D MLIT	Estimated Quantity of Units	Cost Per Unit	Total Cost	Estimated Quantity of Units	Cost per unit	Estimated Quantity of Units	Discount	Cost per unit with discount	Estimated Quantity of Units	Discount	Cost per unit with discount
Ticket Counter Positions	40			1 to 10		11 to 15			16 or more		
Gate Positions	30			1 to 10		11 to 15			16 or more		
Self-Service Kiosks	10			1 to 10		11 to 15			16 or more		
Additional Training Rooms	10			1 to 2		3 to 5			6 or more		
Airline Offices and Lounges	30			1 to 5		6 to 8			8 or more		
Re-check Counters	20			1 to 5		6 to 8			8 or more		
Biometric Exit Solution	20			1 to 5		6 to 8			8 or more		
Self-Service Bag Drop	40			1 to 5		6 to 8			8 or more		
Other											
Other											
Other											
Total Full Maintenance and Support Terminal D MLIT			Year 1								

**ATTACHMENT B1
COST PROPOSAL FORM
(HAS OWN OPTION)**

Year 1	Full Maintenance and Support Services			Additional as Requested by HAS								
Hobby	Estimated Quantity of Units	Cost Per Unit	Total Cost	Estimated Quantity of Units	Cost per unit	Estimated Quantity of Units	Discount	Cost per unit with discount	Estimated Quantity of Units	Discount	Cost per unit with discount	
Ticket Counter Positions	10			1 to 10		11 to 15			16 or more			
Gate Positions	20			1 to 10		11 to 15			16 or more			
Self-Service Kiosks	10			1 to 10		11 to 15			16 or more			
Additional Training Rooms	4			1 to 2		3 to 5			6 or more			
Airline Offices and Lounges	5			1 to 5		6 to 8			8 or more			
Re-check Counters	0			1 to 5		6 to 8			8 or more			
Biometric Exit Solution	10			1 to 5		6 to 8			8 or more			
Self-Service Bag Drop	10			1 to 5		6 to 8			8 or more			
Other												
Other												
Other												
Total Full Maintenance and Support Hobby			Year 1									

ATTACHMENT B1
COST PROPOSAL FORM
(HAS OWN OPTION)

Table 1 OSR Labor Fee Schedule		
Position	Normal Hours	After Hours
Desktop and Support		
On-Premises Server Administrator		
Network Administrator		
Cloud/Hybrid System Administrator		
Cloud/Hybrid Server Administrator		
Cleaning Personnel		

OSR Percentage (%) Mark- Up	
-----------------------------	--

**ATTACHMENT B1
COST PROPOSAL FORM
(HAS OWN OPTION)**

Year 2	Full Maintenance and Support Services			Additional as Requested by HAS							
Terminal A	Estimated Quantity of Units	Cost Per Unit	Total Cost	Estimated Quantity of Units	Cost per unit	Estimated Quantity of Units	Discount	Cost per unit with discount	Estimated Quantity of Units	Discount	Cost per unit with discount
Ticket Counter Positions	20			1 to 10		11 to 15			16 or more		
Gate Positions	30			1 to 10		11 to 15			16 or more		
Self-Service Kiosks	20			1 to 10		11 to 15			16 or more		
Additional Training Rooms	2			1 to 2		3 to 5			6 or more		
Airline Offices and Lounges	0			1 to 5		6 to 8			8 or more		
Re-check Counters	0			1 to 5		6 to 8			8 or more		
Biometric Exit Solution	30			1 to 5		6 to 8			8 or more		
Self-Service Bag Drop	20			1 to 5		6 to 8			8 or more		
Other											
Other											
Other											
Total Full Maintenance and Support Terminal A Year 2											

**ATTACHMENT B1
COST PROPOSAL FORM
(HAS OWN OPTION)**

Year 2	Full Maintenance and Support Services			Additional as Requested by HAS							
Terminal D MLIT	Estimated Quantity of Units	Cost Per Unit	Total Cost	Estimated Quantity of Units	Cost per unit	Estimated Quantity of Units	Discount	Cost per unit with discount	Estimated Quantity of Units	Discount	Cost per unit with discount
Ticket Counter Positions	40			1 to 10		11 to 15			16 or more		
Gate Positions	30			1 to 10		11 to 15			16 or more		
Self-Service Kiosks	10			1 to 10		11 to 15			16 or more		
Additional Training Rooms	10			1 to 2		3 to 5			6 or more		
Airline Offices and Lounges	30			1 to 5		6 to 8			8 or more		
Re-check Counters	20			1 to 5		6 to 8			8 or more		
Biometric Exit Solution	20			1 to 5		6 to 8			8 or more		
Self-Service Bag Drop	40			1 to 5		6 to 8			8 or more		
Other											
Other											
Other											
Total Full Maintenance and Support Terminal D MLIT			Year 2								

**ATTACHMENT B1
COST PROPOSAL FORM
(HAS OWN OPTION)**

Year 2	Full Maintenance and Support Services			Additional as Requested by HAS								
Hobby	Estimated Quantity of Units	Cost Per Unit	Total Cost	Estimated Quantity of Units	Cost per unit	Estimated Quantity of Units	Discount	Cost per unit with discount	Estimated Quantity of Units	Discount	Cost per unit with discount	
Ticket Counter Positions	10			1 to 10		11 to 15			16 or more			
Gate Positions	20			1 to 10		11 to 15			16 or more			
Self-Service Kiosks	10			1 to 10		11 to 15			16 or more			
Additional Training Rooms	4			1 to 2		3 to 5			6 or more			
Airline Offices and Lounges	5			1 to 5		6 to 8			8 or more			
Re-check Counters	0			1 to 5		6 to 8			8 or more			
Biometric Exit Solution	10			1 to 5		6 to 8			8 or more			
Self-Service Bag Drop	10			1 to 5		6 to 8			8 or more			
Other												
Other												
Other												
Total Full Maintenance and Support Hobby			Year 2									

ATTACHMENT B1
COST PROPOSAL FORM
(HAS OWN OPTION)

Table 2 OSR Labor Fee Schedule		
Position	Normal Hours	After Hours
Desktop and Support		
On-Premises Server Administrator		
Network Administrator		
Cloud/Hybrid System Administrator		
Cloud/Hybrid Server Administrator		
Cleaning Personnel		

OSR Percentage (%) Mark- Up	
-----------------------------	--

**ATTACHMENT B1
COST PROPOSAL FORM
(HAS OWN OPTION)**

Year 3	Full Maintenance and Support Services			Additional as Requested by HAS							
Terminal A	Estimated Quantity of Units	Cost Per Unit	Total Cost	Estimated Quantity of Units	Cost per unit	Estimated Quantity of Units	Discount	Cost per unit with discount	Estimated Quantity of Units	Discount	Cost per unit with discount
Ticket Counter Positions	20			1 to 10		11 to 15			16 or more		
Gate Positions	30			1 to 10		11 to 15			16 or more		
Self-Service Kiosks	20			1 to 10		11 to 15			16 or more		
Additional Training Rooms	2			1 to 2		3 to 5			6 or more		
Airline Offices and Lounges	0			1 to 5		6 to 8			8 or more		
Re-check Counters	0			1 to 5		6 to 8			8 or more		
Biometric Exit Solution	30			1 to 5		6 to 8			8 or more		
Self-Service Bag Drop	20			1 to 5		6 to 8			8 or more		
Other											
Other											
Other											
Total Full Maintenance and Support Terminal A Year 3											

**ATTACHMENT B1
COST PROPOSAL FORM
(HAS OWN OPTION)**

Year 3	Full Maintenance and Support Services			Additional as Requested by HAS							
Terminal D MLIT	Estimated Quantity of Units	Cost Per Unit	Total Cost	Estimated Quantity of Units	Cost per unit	Estimated Quantity of Units	Discount	Cost per unit with discount	Estimated Quantity of Units	Discount	Cost per unit with discount
Ticket Counter Positions	40			1 to 10		11 to 15			16 or more		
Gate Positions	30			1 to 10		11 to 15			16 or more		
Self-Service Kiosks	10			1 to 10		11 to 15			16 or more		
Additional Training Rooms	10			1 to 2		3 to 5			6 or more		
Airline Offices and Lounges	30			1 to 5		6 to 8			8 or more		
Re-check Counters	20			1 to 5		6 to 8			8 or more		
Biometric Exit Solution	20			1 to 5		6 to 8			8 or more		
Self-Service Bag Drop	40			1 to 5		6 to 8			8 or more		
Other											
Other											
Other											
Total Full Maintenance and Support Terminal D MLIT Year 3											

**ATTACHMENT B1
COST PROPOSAL FORM
(HAS OWN OPTION)**

Year 3	Full Maintenance and Support Services			Additional as Requested by HAS								
Hobby	Estimated Quantity of Units	Cost Per Unit	Total Cost	Estimated Quantity of Units	Cost per unit	Estimated Quantity of Units	Discount	Cost per unit with discount	Estimated Quantity of Units	Discount	Cost per unit with discount	
Ticket Counter Positions	10			1 to 10		11 to 15			16 or more			
Gate Positions	20			1 to 10		11 to 15			16 or more			
Self-Service Kiosks	10			1 to 10		11 to 15			16 or more			
Additional Training Rooms	4			1 to 2		3 to 5			6 or more			
Airline Offices and Lounges	5			1 to 5		6 to 8			8 or more			
Re-check Counters	0			1 to 5		6 to 8			8 or more			
Biometric Exit Solution	10			1 to 5		6 to 8			8 or more			
Self-Service Bag Drop	10			1 to 5		6 to 8			8 or more			
Other												
Other												
Other												
Total Full Maintenance and Support Hobby			Year 3									

ATTACHMENT B1
COST PROPOSAL FORM
(HAS OWN OPTION)

Table 3 OSR Labor Fee Schedule		
Position	Normal Hours	After Hours
Desktop and Support		
On-Premises Server Administrator		
Network Administrator		
Cloud/Hybrid System Administrator		
Cloud/Hybrid Server Administrator		
Cleaning Personnel		

OSR Percentage (%) Mark- Up	
-----------------------------	--

**ATTACHMENT B1
COST PROPOSAL FORM
(HAS OWN OPTION)**

Year 4	Full Maintenance and Support Services			Additional as Requested by HAS							
Terminal A	Estimated Quantity of Units	Cost Per Unit	Total Cost	Estimated Quantity of Units	Cost per unit	Estimated Quantity of Units	Discount	Cost per unit with discount	Estimated Quantity of Units	Discount	Cost per unit with discount
Ticket Counter Positions	20			1 to 10		11 to 15			16 or more		
Gate Positions	30			1 to 10		11 to 15			16 or more		
Self-Service Kiosks	20			1 to 10		11 to 15			16 or more		
Additional Training Rooms	2			1 to 2		3 to 5			6 or more		
Airline Offices and Lounges	0			1 to 5		6 to 8			8 or more		
Re-check Counters	0			1 to 5		6 to 8			8 or more		
Biometric Exit Solution	30			1 to 5		6 to 8			8 or more		
Self-Service Bag Drop	20			1 to 5		6 to 8			8 or more		
Other											
Other											
Other											
Total Full Maintenance and Support Terminal A			Year 4								

**ATTACHMENT B1
COST PROPOSAL FORM
(HAS OWN OPTION)**

Year 4	Full Maintenance and Support Services			Additional as Requested by HAS							
Terminal D MLIT	Estimated Quantity of Units	Cost Per Unit	Total Cost	Estimated Quantity of Units	Cost per unit	Estimated Quantity of Units	Discount	Cost per unit with discount	Estimated Quantity of Units	Discount	Cost per unit with discount
Ticket Counter Positions	40			1 to 10		11 to 15			16 or more		
Gate Positions	30			1 to 10		11 to 15			16 or more		
Self-Service Kiosks	10			1 to 10		11 to 15			16 or more		
Additional Training Rooms	10			1 to 2		3 to 5			6 or more		
Airline Offices and Lounges	30			1 to 5		6 to 8			8 or more		
Re-check Counters	20			1 to 5		6 to 8			8 or more		
Biometric Exit Solution	20			1 to 5		6 to 8			8 or more		
Self-Service Bag Drop	40			1 to 5		6 to 8			8 or more		
Other											
Other											
Other											
Total Full Maintenance and Support Terminal D MLIT			Year 4								

**ATTACHMENT B1
COST PROPOSAL FORM
(HAS OWN OPTION)**

Year 4	Full Maintenance and Support Services			Additional as Requested by HAS								
Hobby	Estimated Quantity of Units	Cost Per Unit	Total Cost	Estimated Quantity of Units	Cost per unit	Estimated Quantity of Units	Discount	Cost per unit with discount	Estimated Quantity of Units	Discount	Cost per unit with discount	
Ticket Counter Positions	10			1 to 10		11 to 15			16 or more			
Gate Positions	20			1 to 10		11 to 15			16 or more			
Self-Service Kiosks	10			1 to 10		11 to 15			16 or more			
Additional Training Rooms	4			1 to 2		3 to 5			6 or more			
Airline Offices and Lounges	5			1 to 5		6 to 8			8 or more			
Re-check Counters	0			1 to 5		6 to 8			8 or more			
Biometric Exit Solution	10			1 to 5		6 to 8			8 or more			
Self-Service Bag Drop	10			1 to 5		6 to 8			8 or more			
Other												
Other												
Other												
Total Full Maintenance and Support Hobby			Year 4									

ATTACHMENT B1
COST PROPOSAL FORM
(HAS OWN OPTION)

Table 4 OSR Labor Fee Schedule		
Position	Normal Hours	After Hours
Desktop and Support		
On-Premises Server Administrator		
Network Administrator		
Cloud/Hybrid System Administrator		
Cloud/Hybrid Server Administrator		
Cleaning Personnel		

OSR Percentage (%) Mark- Up	
-----------------------------	--

**ATTACHMENT B1
COST PROPOSAL FORM
(HAS OWN OPTION)**

Year 5	Full Maintenance and Support Services			Additional as Requested by HAS							
Terminal A	Estimated Quantity of Units	Cost Per Unit	Total Cost	Estimated Quantity of Units	Cost per unit	Estimated Quantity of Units	Discount	Cost per unit with discount	Estimated Quantity of Units	Discount	Cost per unit with discount
Ticket Counter Positions	20			1 to 10		11 to 15			16 or more		
Gate Positions	30			1 to 10		11 to 15			16 or more		
Self-Service Kiosks	20			1 to 10		11 to 15			16 or more		
Additional Training Rooms	2			1 to 2		3 to 5			6 or more		
Airline Offices and Lounges	0			1 to 5		6 to 8			8 or more		
Re-check Counters	0			1 to 5		6 to 8			8 or more		
Biometric Exit Solution	30			1 to 5		6 to 8			8 or more		
Self-Service Bag Drop	20			1 to 5		6 to 8			8 or more		
Other											
Other											
Other											
Total Full Maintenance and Support Terminal A Year 5											

**ATTACHMENT B1
COST PROPOSAL FORM
(HAS OWN OPTION)**

Year 5	Full Maintenance and Support Services			Additional as Requested by HAS							
Terminal D MLIT	Estimated Quantity of Units	Cost Per Unit	Total Cost	Estimated Quantity of Units	Cost per unit	Estimated Quantity of Units	Discount	Cost per unit with discount	Estimated Quantity of Units	Discount	Cost per unit with discount
Ticket Counter Positions	40			1 to 10		11 to 15			16 or more		
Gate Positions	30			1 to 10		11 to 15			16 or more		
Self-Service Kiosks	10			1 to 10		11 to 15			16 or more		
Additional Training Rooms	10			1 to 2		3 to 5			6 or more		
Airline Offices and Lounges	30			1 to 5		6 to 8			8 or more		
Re-check Counters	20			1 to 5		6 to 8			8 or more		
Biometric Exit Solution	20			1 to 5		6 to 8			8 or more		
Self-Service Bag Drop	40			1 to 5		6 to 8			8 or more		
Other											
Other											
Other											
Total Full Maintenance and Support Terminal D MLIT											

**ATTACHMENT B1
COST PROPOSAL FORM
(HAS OWN OPTION)**

Year 5	Full Maintenance and Support Services			Additional as Requested by HAS								
Hobby	Estimated Quantity of Units	Cost Per Unit	Total Cost	Estimated Quantity of Units	Cost per unit	Estimated Quantity of Units	Discount	Cost per unit with discount	Estimated Quantity of Units	Discount	Cost per unit with discount	
Ticket Counter Positions	10			1 to 10		11 to 15			16 or more			
Gate Positions	20			1 to 10		11 to 15			16 or more			
Self-Service Kiosks	10			1 to 10		11 to 15			16 or more			
Additional Training Rooms	4			1 to 2		3 to 5			6 or more			
Airline Offices and Lounges	5			1 to 5		6 to 8			8 or more			
Re-check Counters	0			1 to 5		6 to 8			8 or more			
Biometric Exit Solution	10			1 to 5		6 to 8			8 or more			
Self-Service Bag Drop	10			1 to 5		6 to 8			8 or more			
Other												
Other												
Other												
Total Full Maintenance and Support Hobby			Year 5									

ATTACHMENT B1
COST PROPOSAL FORM
(HAS OWN OPTION)

Table 5 OSR Labor Fee Schedule		
Position	Normal Hours	After Hours
Desktop and Support		
On-Premises Server Administrator		
Network Administrator		
Cloud/Hybrid System Administrator		
Cloud/Hybrid Server Administrator		
Cleaning Personnel		

OSR Percentage (%) Mark- Up	
-----------------------------	--

**ATTACHMENT B1
COST PROPOSAL FORM
(HAS OWN OPTION)**

Year 6	Full Maintenance and Support Services			Additional as Requested by HAS							
Terminal A	Estimated Quantity of Units	Cost Per Unit	Total Cost	Estimated Quantity of Units	Cost per unit	Estimated Quantity of Units	Discount	Cost per unit with discount	Estimated Quantity of Units	Discount	Cost per unit with discount
Ticket Counter Positions	20			1 to 10		11 to 15			16 or more		
Gate Positions	30			1 to 10		11 to 15			16 or more		
Self-Service Kiosks	20			1 to 10		11 to 15			16 or more		
Additional Training Rooms	2			1 to 2		3 to 5			6 or more		
Airline Offices and Lounges	0			1 to 5		6 to 8			8 or more		
Re-check Counters	0			1 to 5		6 to 8			8 or more		
Biometric Exit Solution	30			1 to 5		6 to 8			8 or more		
Self-Service Bag Drop	20			1 to 5		6 to 8			8 or more		
Other											
Other											
Other											
Total Full Maintenance and Support Terminal A Year 6											

**ATTACHMENT B1
COST PROPOSAL FORM
(HAS OWN OPTION)**

Year 6	Full Maintenance and Support Services			Additional as Requested by HAS								
Terminal D MLIT	Estimated Quantity of Units	Cost Per Unit	Total Cost	Estimated Quantity of Units	Cost per unit	Estimated Quantity of Units	Discount	Cost per unit with discount	Estimated Quantity of Units	Discount	Cost per unit with discount	
Ticket Counter Positions	40			1 to 10		11 to 15			16 or more			
Gate Positions	30			1 to 10		11 to 15			16 or more			
Self-Service Kiosks	10			1 to 10		11 to 15			16 or more			
Additional Training Rooms	10			1 to 2		3 to 5			6 or more			
Airline Offices and Lounges	30			1 to 5		6 to 8			8 or more			
Re-check Counters	20			1 to 5		6 to 8			8 or more			
Biometric Exit Solution	20			1 to 5		6 to 8			8 or more			
Self-Service Bag Drop	40			1 to 5		6 to 8			8 or more			
Other												
Other												
Other												
Total Full Maintenance and Support Terminal D MLIT			Year 6									

**ATTACHMENT B1
COST PROPOSAL FORM
(HAS OWN OPTION)**

Year 6	Full Maintenance and Support Services			Additional as Requested by HAS								
Hobby	Estimated Quantity of Units	Cost Per Unit	Total Cost	Estimated Quantity of Units	Cost per unit	Estimated Quantity of Units	Discount	Cost per unit with discount	Estimated Quantity of Units	Discount	Cost per unit with discount	
Ticket Counter Positions	10			1 to 10		11 to 15			16 or more			
Gate Positions	20			1 to 10		11 to 15			16 or more			
Self-Service Kiosks	10			1 to 10		11 to 15			16 or more			
Additional Training Rooms	4			1 to 2		3 to 5			6 or more			
Airline Offices and Lounges	5			1 to 5		6 to 8			8 or more			
Re-check Counters	0			1 to 5		6 to 8			8 or more			
Biometric Exit Solution	10			1 to 5		6 to 8			8 or more			
Self-Service Bag Drop	10			1 to 5		6 to 8			8 or more			
Other												
Other												
Other												
Total Full Maintenance and Support Hobby			Year 6									

ATTACHMENT B1
COST PROPOSAL FORM
(HAS OWN OPTION)

Table 6 OSR Labor Fee Schedule		
Position	Normal Hours	After Hours
Desktop and Support		
On-Premises Server Administrator		
Network Administrator		
Cloud/Hybrid System Administrator		
Cloud/Hybrid Server Administrator		
Cleaning Personnel		

OSR Percentage (%) Mark- Up	
-----------------------------	--

**ATTACHMENT B1
COST PROPOSAL FORM
(HAS OWN OPTION)**

Year 7	Full Maintenance and Support Services			Additional as Requested by HAS							
Terminal A	Estimated Quantity of Units	Cost Per Unit	Total Cost	Estimated Quantity of Units	Cost per unit	Estimated Quantity of Units	Discount	Cost per unit with discount	Estimated Quantity of Units	Discount	Cost per unit with discount
Ticket Counter Positions	20			1 to 10		11 to 15			16 or more		
Gate Positions	30			1 to 10		11 to 15			16 or more		
Self-Service Kiosks	20			1 to 10		11 to 15			16 or more		
Additional Training Rooms	2			1 to 2		3 to 5			6 or more		
Airline Offices and Lounges	0			1 to 5		6 to 8			8 or more		
Re-check Counters	0			1 to 5		6 to 8			8 or more		
Biometric Exit Solution	30			1 to 5		6 to 8			8 or more		
Self-Service Bag Drop	20			1 to 5		6 to 8			8 or more		
Other											
Other											
Other											
Total Full Maintenance and Support Terminal A			Year 7								

**ATTACHMENT B1
COST PROPOSAL FORM
(HAS OWN OPTION)**

Year 7	Full Maintenance and Support Services			Additional as Requested by HAS							
Terminal D MLIT	Estimated Quantity of Units	Cost Per Unit	Total Cost	Estimated Quantity of Units	Cost per unit	Estimated Quantity of Units	Discount	Cost per unit with discount	Estimated Quantity of Units	Discount	Cost per unit with discount
Ticket Counter Positions	40			1 to 10		11 to 15			16 or more		
Gate Positions	30			1 to 10		11 to 15			16 or more		
Self-Service Kiosks	10			1 to 10		11 to 15			16 or more		
Additional Training Rooms	10			1 to 2		3 to 5			6 or more		
Airline Offices and Lounges	30			1 to 5		6 to 8			8 or more		
Re-check Counters	20			1 to 5		6 to 8			8 or more		
Biometric Exit Solution	20			1 to 5		6 to 8			8 or more		
Self-Service Bag Drop	40			1 to 5		6 to 8			8 or more		
Other											
Other											
Other											
Total Full Maintenance and Support Terminal D MLIT			Year 7								

**ATTACHMENT B1
COST PROPOSAL FORM
(HAS OWN OPTION)**

Year 7	Full Maintenance and Support Services			Additional as Requested by HAS							
Hobby	Estimated Quantity of Units	Cost Per Unit	Total Cost	Estimated Quantity of Units	Cost per unit	Estimated Quantity of Units	Discount	Cost per unit with discount	Estimated Quantity of Units	Discount	Cost per unit with discount
Ticket Counter Positions	10			1 to 10		11 to 15			16 or more		
Gate Positions	20			1 to 10		11 to 15			16 or more		
Self-Service Kiosks	10			1 to 10		11 to 15			16 or more		
Additional Training Rooms	4			1 to 2		3 to 5			6 or more		
Airline Offices and Lounges	5			1 to 5		6 to 8			8 or more		
Re-check Counters	0			1 to 5		6 to 8			8 or more		
Biometric Exit Solution	10			1 to 5		6 to 8			8 or more		
Self-Service Bag Drop	10			1 to 5		6 to 8			8 or more		
Other											
Other											
Other											
Total Full Maintenance and Support Hobby			Year 7								

ATTACHMENT B1
COST PROPOSAL FORM
(HAS OWN OPTION)

Table 7 OSR Labor Fee Schedule		
Position	Normal Hours	After Hours
Desktop and Support		
On-Premises Server Administrator		
Network Administrator		
Cloud/Hybrid System Administrator		
Cloud/Hybrid Server Administrator		
Cleaning Personnel		

OSR Percentage (%) Mark- Up	
-----------------------------	--

**ATTACHMENT B1
COST PROPOSAL FORM
(HAS OWN OPTION)**

Year 8	Full Maintenance and Support Services			Additional as Requested by HAS							
Terminal A	Estimated Quantity of Units	Cost Per Unit	Total Cost	Estimated Quantity of Units	Cost per unit	Estimated Quantity of Units	Discount	Cost per unit with discount	Estimated Quantity of Units	Discount	Cost per unit with discount
Ticket Counter Positions	20			1 to 10		11 to 15			16 or more		
Gate Positions	30			1 to 10		11 to 15			16 or more		
Self-Service Kiosks	20			1 to 10		11 to 15			16 or more		
Additional Training Rooms	2			1 to 2		3 to 5			6 or more		
Airline Offices and Lounges	0			1 to 5		6 to 8			8 or more		
Re-check Counters	0			1 to 5		6 to 8			8 or more		
Biometric Exit Solution	30			1 to 5		6 to 8			8 or more		
Self-Service Bag Drop	20			1 to 5		6 to 8			8 or more		
Other											
Other											
Other											
Total Full Maintenance and Support Terminal A Year 8											

**ATTACHMENT B1
COST PROPOSAL FORM
(HAS OWN OPTION)**

Year 8	Full Maintenance and Support Services			Additional as Requested by HAS							
Terminal D MLIT	Estimated Quantity of Units	Cost Per Unit	Total Cost	Estimated Quantity of Units	Cost per unit	Estimated Quantity of Units	Discount	Cost per unit with discount	Estimated Quantity of Units	Discount	Cost per unit with discount
Ticket Counter Positions	40			1 to 10		11 to 15			16 or more		
Gate Positions	30			1 to 10		11 to 15			16 or more		
Self-Service Kiosks	10			1 to 10		11 to 15			16 or more		
Additional Training Rooms	10			1 to 2		3 to 5			6 or more		
Airline Offices and Lounges	30			1 to 5		6 to 8			8 or more		
Re-check Counters	20			1 to 5		6 to 8			8 or more		
Biometric Exit Solution	20			1 to 5		6 to 8			8 or more		
Self-Service Bag Drop	40			1 to 5		6 to 8			8 or more		
Other											
Other											
Other											
Total Full Maintenance and Support Terminal D MLIT			Year 8								

**ATTACHMENT B1
COST PROPOSAL FORM
(HAS OWN OPTION)**

Year 8	Full Maintenance and Support Services			Additional as Requested by HAS								
Hobby	Estimated Quantity of Units	Cost Per Unit	Total Cost	Estimated Quantity of Units	Cost per unit	Estimated Quantity of Units	Discount	Cost per unit with discount	Estimated Quantity of Units	Discount	Cost per unit with discount	
Ticket Counter Positions	10			1 to 10		11 to 15			16 or more			
Gate Positions	20			1 to 10		11 to 15			16 or more			
Self-Service Kiosks	10			1 to 10		11 to 15			16 or more			
Additional Training Rooms	4			1 to 2		3 to 5			6 or more			
Airline Offices and Lounges	5			1 to 5		6 to 8			8 or more			
Re-check Counters	0			1 to 5		6 to 8			8 or more			
Biometric Exit Solution	10			1 to 5		6 to 8			8 or more			
Self-Service Bag Drop	10			1 to 5		6 to 8			8 or more			
Other												
Other												
Other												
Total Full Maintenance and Support Hobby			Year 8									

ATTACHMENT B1
COST PROPOSAL FORM
(HAS OWN OPTION)

Table 8 OSR Labor Fee Schedule		
Position	Normal Hours	After Hours
Desktop and Support		
On-Premises Server Administrator		
Network Administrator		
Cloud/Hybrid System Administrator		
Cloud/Hybrid Server Administrator		
Cleaning Personnel		

OSR Percentage (%) Mark- Up	
-----------------------------	--

**ATTACHMENT B1
COST PROPOSAL FORM
(HAS OWN OPTION)**

Year 9 (Option)	Full Maintenance and Support Services			Additional as Requested by HAS							
Terminal A	Estimated Quantity of Units	Cost Per Unit	Total Cost	Estimated Quantity of Units	Cost per unit	Estimated Quantity of Units	Discount	Cost per unit with discount	Estimated Quantity of Units	Discount	Cost per unit with discount
Ticket Counter Positions	20			1 to 10		11 to 15			16 or more		
Gate Positions	30			1 to 10		11 to 15			16 or more		
Self-Service Kiosks	20			1 to 10		11 to 15			16 or more		
Additional Training Rooms	2			1 to 2		3 to 5			6 or more		
Airline Offices and Lounges	0			1 to 5		6 to 8			8 or more		
Re-check Counters	0			1 to 5		6 to 8			8 or more		
Biometric Exit Solution	30			1 to 5		6 to 8			8 or more		
Self-Service Bag Drop	20			1 to 5		6 to 8			8 or more		
Other											
Other											
Other											
Total Full Maintenance and Support Terminal A		Year 9 (Option)									

**ATTACHMENT B1
COST PROPOSAL FORM
(HAS OWN OPTION)**

Year 9 (Option)	Full Maintenance and Support Services			Additional as Requested by HAS							
Terminal D MLIT	Estimated Quantity of Units	Cost Per Unit	Total Cost	Estimated Quantity of Units	Cost per unit	Estimated Quantity of Units	Discount	Cost per unit with discount	Estimated Quantity of Units	Discount	Cost per unit with discount
Ticket Counter Positions	40			1 to 10		11 to 15			16 or more		
Gate Positions	30			1 to 10		11 to 15			16 or more		
Self-Service Kiosks	10			1 to 10		11 to 15			16 or more		
Additional Training Rooms	10			1 to 2		3 to 5			6 or more		
Airline Offices and Lounges	30			1 to 5		6 to 8			8 or more		
Re-check Counters	20			1 to 5		6 to 8			8 or more		
Biometric Exit Solution	20			1 to 5		6 to 8			8 or more		
Self-Service Bag Drop	40			1 to 5		6 to 8			8 or more		
Other											
Other											
Other											
Total Full Maintenance and Support Terminal D MLIT			Year 9 (Option)								

**ATTACHMENT B1
COST PROPOSAL FORM
(HAS OWN OPTION)**

Year 9 (Option)	Full Maintenance and Support Services			Additional as Requested by HAS							
Hobby	Estimated Quantity of Units	Cost Per Unit	Total Cost	Estimated Quantity of Units	Cost per unit	Estimated Quantity of Units	Discount	Cost per unit with discount	Estimated Quantity of Units	Discount	Cost per unit with discount
Ticket Counter Positions	10			1 to 10		11 to 15			16 or more		
Gate Positions	20			1 to 10		11 to 15			16 or more		
Self-Service Kiosks	10			1 to 10		11 to 15			16 or more		
Additional Training Rooms	4			1 to 2		3 to 5			6 or more		
Airline Offices and Lounges	5			1 to 5		6 to 8			8 or more		
Re-check Counters	0			1 to 5		6 to 8			8 or more		
Biometric Exit Solution	10			1 to 5		6 to 8			8 or more		
Self-Service Bag Drop	10			1 to 5		6 to 8			8 or more		
Other											
Other											
Other											
Total Full Maintenance and Support Hobby		Year 9 (Option)									

ATTACHMENT B1
COST PROPOSAL FORM
(HAS OWN OPTION)

Table 9 OSR Labor Fee Schedule		
Position	Normal Hours	After Hours
Desktop and Support		
On-Premises Server Administrator		
Network Administrator		
Cloud/Hybrid System Administrator		
Cloud/Hybrid Server Administrator		
Cleaning Personnel		

OSR Percentage (%) Mark- Up	
-----------------------------	--

**ATTACHMENT B1
COST PROPOSAL FORM
(HAS OWN OPTION)**

Year 10 (Option)	Full Maintenance and Support Services			Additional as Requested by HAS							
Terminal A	Estimated Quantity of Units	Cost Per Unit	Total Cost	Estimated Quantity of Units	Cost per unit	Estimated Quantity of Units	Discount	Cost per unit with discount	Estimated Quantity of Units	Discount	Cost per unit with discount
Ticket Counter Positions	20			1 to 10		11 to 15			16 or more		
Gate Positions	30			1 to 10		11 to 15			16 or more		
Self-Service Kiosks	20			1 to 10		11 to 15			16 or more		
Additional Training Rooms	2			1 to 2		3 to 5			6 or more		
Airline Offices and Lounges	0			1 to 5		6 to 8			8 or more		
Re-check Counters	0			1 to 5		6 to 8			8 or more		
Biometric Exit Solution	30			1 to 5		6 to 8			8 or more		
Self-Service Bag Drop	20			1 to 5		6 to 8			8 or more		
Other											
Other											
Other											
Total Full Maintenance and Support Terminal A		Year 10 (Option)									

**ATTACHMENT B1
COST PROPOSAL FORM
(HAS OWN OPTION)**

Year 10 (Option)	Full Maintenance and Support Services			Additional as Requested by HAS							
Terminal D MLIT	Estimated Quantity of Units	Cost Per Unit	Total Cost	Estimated Quantity of Units	Cost per unit	Estimated Quantity of Units	Discount	Cost per unit with discount	Estimated Quantity of Units	Discount	Cost per unit with discount
Ticket Counter Positions	40			1 to 10		11 to 15			16 or more		
Gate Positions	30			1 to 10		11 to 15			16 or more		
Self-Service Kiosks	10			1 to 10		11 to 15			16 or more		
Additional Training Rooms	10			1 to 2		3 to 5			6 or more		
Airline Offices and Lounges	30			1 to 5		6 to 8			8 or more		
Re-check Counters	20			1 to 5		6 to 8			8 or more		
Biometric Exit Solution	20			1 to 5		6 to 8			8 or more		
Self-Service Bag Drop	40			1 to 5		6 to 8			8 or more		
Other											
Other											
Other											
Total Full Maintenance and Support Terminal D MLIT		Year 10 (Option)									

**ATTACHMENT B1
COST PROPOSAL FORM
(HAS OWN OPTION)**

Year 10 (Option)	Full Maintenance and Support Services			Additional as Requested by HAS							
Hobby	Estimated Quantity of Units	Cost Per Unit	Total Cost	Estimated Quantity of Units	Cost per unit	Estimated Quantity of Units	Discount	Cost per unit with discount	Estimated Quantity of Units	Discount	Cost per unit with discount
Ticket Counter Positions	10			1 to 10		11 to 15			16 or more		
Gate Positions	20			1 to 10		11 to 15			16 or more		
Self-Service Kiosks	10			1 to 10		11 to 15			16 or more		
Additional Training Rooms	4			1 to 2		3 to 5			6 or more		
Airline Offices and Lounges	5			1 to 5		6 to 8			8 or more		
Re-check Counters	0			1 to 5		6 to 8			8 or more		
Biometric Exit Solution	10			1 to 5		6 to 8			8 or more		
Self-Service Bag Drop	10			1 to 5		6 to 8			8 or more		
Other											
Other											
Other											
Total Full Maintenance and Support Hobby		Year 10 (Option)									

ATTACHMENT B1
COST PROPOSAL FORM
(HAS OWN OPTION)

Table 10 OSR Labor Fee Schedule		
Position	Normal Hours	After Hours
Desktop and Support		
On-Premises Server Administrator		
Network Administrator		
Cloud/Hybrid System Administrator		
Cloud/Hybrid Server Administrator		
Cleaning Personnel		

OSR Percentage (%) Mark- Up	
-----------------------------	--