
PRE- PROPOSAL CONFERENCE

REQUEST FOR COMPETITIVE SEALED PROPOSAL (CSP)

PASSENGER LOADING BRIDGES REPLACEMENT AND MAINTENANCE AT IAH & HOU SOLICITATION # HJA-HASPLB-2022-016

Jorge Ardines
Sr. Procurement Specialist
Houston Airport System

Thursday, May 12, 2022, 10:00 A.M.
Video Conference via MS Teams

List of Attendees



Please fill-out the following on the “**Q&A**” area of MS Teams:

Company Name: _____

Name of Participant: _____

Telephone No: _____

Email Address: _____

Proposing as: Prime ___ or Sub-Contractor ___

Pre-Qualification Meeting Agenda



- I. Opening Remarks
Alfredo “Al” Oracion
Division Manager
- II. Solicitation Overview
Jorge Ardines
Sr. Procurement Specialist
- III. Office of Business Opportunity
Eduardo Mejia
Interim Deputy Asst. Director, HAS OBO
- IV. Project Scope and Overview
John M. Allen, Project Manager
Dave Brandenburg, Project Executive
- V. Questions/Answers/Site Visits

Procurement Process Reminder

Quiet Period



- The Quiet Period begins on the date the solicitation is advertised and extends until an award recommendation appears on City Council Committee Meeting Agenda.
- Only the designated procurement specialist, [Jorge Ardines](#) should be contacted during this time.

Solicitation Overview



PURPOSE:

The City of Houston (City), Houston Airport System (HAS) invites interested firms to submit proposals for the Passenger Loading Bridges Replacement and Maintenance at IAH & HOU

Solicitation Overview



SOLICITATION DUE DATE AND TIME:
Thursday, June 23, 2022, 2:00 P.M. CST

**QUESTIONS AND REQUESTS FOR ADDITIONAL INFORMATION ARE DUE
BY:**
Friday, May 20, 2022, 3:00 P.M., CST

Must be received electronically and directed via email to:

jorge.ardines@houstontx.gov

Add'l Info/Specification Changes



LETTER OF CLARIFICATION(s):

Responses to questions received from potential Firm(s) and any changes to the scope shall be confirmed in writing and will be posted to the HAS website (www.fly2houston.com) prior to submittal due date.

Submittal Procedures



Submit two (2) printed copies of the Proposal, including one (1) printed original marked “Original,” signed in blue ink, seven (7) electronic copies on separate unreturnable thumb drives sealed in a separate single envelope and two (2) copy of Financial Statements, must be received at the address below no later than Thursday, June 23, 2022, 2:00 P.M., CST.

Address to send/submit to:
Houston Airport System
Attn: Cathy Vander Plaats
Aviation Procurement Officer
Supply Chain Management
18600 Lee Road
Humble, Texas 77338

Please include the phrase **“CSP No. HJA-HASPLB-2022-016 , PASSENGER LOADING BRIDGES REPLACEMENT AND MAINTENANCE AT IAH & HOU”** in the subject line and provide all applicable contact information.

Technical Proposal Submittal Requirements



- Each Proposal must be organized and follow the required format as stated in Section 34.1 – Each proposal response shall be organized in the order stated for this CSP.
- Each item of Section 34.1 must be appropriately tabbed and inclusive of all the required submittals.
- Submissions to the CSP must be valid for a period of one-hundred and eighty (180) consecutive calendar days from the date of receipt by the City.
- Forms to be submitted with this Proposal are listed in Section 35.1 and must be properly and completely filled-out.

Procurement Timeline



Description	Scheduled Date
Advertisement of Solicitation	04/29/2022
Pre-Proposal Video Conference	05/12/2022
Questions from Respondents Due to City	05/20/2022
Proposals Due from Respondents	06/23/2022
Notification of Intent to Award (Estimated)	08/09/2022
City Council Agenda Date (Estimated)	10/12/2022
Contract Start Date (Estimated)	10/31/2022

Evaluation Criteria

• Experience & Reputation of Proposer	40 Points
• Proposal Price	35 Points
• Proposer's ability to meet or better project milestone	<u>25 Points</u>
Total Score	100 Points
• DBE	Pass/Fail
• Financial Capabilities	Pass/Fail

HAS Office of Business Opportunity

Eduardo Mejia
Interim Deputy Assistant Director
HAS OBO

has.obo@houstontx.gov

DIVERSITY REQUIREMENTS

The goals on the project are the following:

DBE Goal – 12%

CERTIFICATION

- Participating Firms Must Be Certified Disadvantaged Business Enterprise (DBE) in the State of Texas.
- Firms Must Be Certified DBE At Time Of Qualification Submission. If Not Certified DBE, They Will Not Be Counted Towards Contract Participation.
- Questions About Certification, Visit <http://www.houstontx.gov/obo> Or By Phone (832) 393-0600.

Project Overview and Scope



HOUSTON AIRPORT SYSTEM INFRASTRUCTURE DIVISION

John M. Allen, Project Manager

Dave Brandenburg, Project Executive DRP

JACOBS

Thomas Mills III, P.E.

Project Overview and Scope

Overview:

- This CSP is to solicit proposals that will provide HAS with the installation of 5 Passenger Loading Bridges (PLB) at HOU and 5 PLB's at IAH Terminal A. This will include new Passenger Loading Bridges (PLB), Pre-Conditioned Air Units (PCA), and Ground Power Units (GPU) as well as provide turn-key maintenance for IAH PLB, PCA, and GPU for a term of 25 years.

Project Overview and Scope

- **Scope:**

The project consists of replacing and installing a total of 5 new bridges at the following locations:

- IAH Terminal A – 5 (5 replacements)
 - Terminal A North – 3 replacements (Gates *A10, A12, and A15*)
 - Terminal A South – 2 replacements (Gates *A27 and A30*)
- HOU – 5 (5 replacements) (Gates 28,29,30,31 and 32)
- The PLB contract will include turn-key manufacturing, shipping, facility modifications, installation, training, spare parts, commissioning, and 25 years maintenance and repair. The manufacture/company will be responsible for providing the systems, services, and staff to support each CIP project on a timeline consistent with each committed delivery milestone.

Questions

- To be official, questions must be in writing and submitted via email to:
jorge.ardines@houstontx.gov
- Answers will be posted on the HAS website as Letter of Clarification(s):
<http://www.fly2houston.com>

Site Visits:

- **First site Visit:** Thursday, May 12, 2022, at IAH at 1:30 P.M. (CST). Attendees meet at Terminal A Ticket Level at entry door lobby (near the Spirit Ticket Counter).
- **Second Site Visit:** Friday, May 13, 2022, at HOU at 1:30 P.M. (CST). Attendees meet at Baggage Level near Carousel 1.

Closing Remarks



Thank you!