

PRE- SUBMITTAL CONFERENCE

REQUEST FOR QUALIFICATION (RFQ)

DESIGN-BUILD-OPERATE-MAINTAIN THE SKYWAY APM SYSTEM REPLACEMENT AT IAH SOLICITATION # H27-SKYWAY-2022-005

Al Oracion
Sr. Procurement Specialist
Houston Airport System

Tuesday, November 2, 2021, 1:30 P.M.
Video Conference via MS Teams

List of Attendees



Please fill-in the following on the “**Q&A**” area of MS Teams:

Company Name:_____

Name of Participant:_____

Telephone No:_____

Email Address: _____

Proposing as: Prime____ or Sub-Contractor____

Pre-Qualification Meeting Agenda



- I. Opening Remarks
Cathy Vander Plaats
Procurement Officer
- II. Solicitation Overview
Al Oracion
Sr. Procurement Specialist
- III. Office of Business Opportunity
Eduardo Mejia
Interim Deputy Asst. Director, HAS
OBO
- IV. Project Scope and Overview
Scott Hill
Director of Maintenance
- V. Questions/Answers

Procurement Process Reminder

Quiet Period



- The Quiet Period begins on the date the solicitation is advertised and extends until an award recommendation appears on City Council Committee Meeting Agenda.
- Actual and prospective respondents or bidders (including their representatives or persons acting on their behalf) are prohibited from contacting members of City Council or any City employees other than the contracting officer.
- Actual and prospective respondents or bidders (including their representatives or persons acting on their behalf) are expressly prohibited from offering, presenting or promising gratuities, favors, or anything of value to any member of an evaluation committee or any appointed or elected official or employee of the City of Houston, their families or staff members.
- As part of the RFQ responses, respondents shall attest that they understand and agree not to contact any members of City Council or City employees—other than the solicitation contact person—during the Quiet Period.
- Only the designated procurement specialist, [Al Oracion](#) should be contacted during this time.

PURPOSE:

The City of Houston (City), Houston Airport System (HAS) invites interested firms to submit qualifications for Design-Build-Operate-Maintain the Skyway APM System Replacement At George Bush Intercontinental Airport/Houston (IAH)

Solicitation Overview



SOLICITATION DUE DATE AND TIME:

Tuesday, January 4, 2022, 10:00 A.M. (local time)

QUESTIONS AND REQUESTS FOR ADDITIONAL INFORMATION ARE DUE BY:

Tuesday, November 16, 2021, 12:00 P.M. (local time)

Must be received electronically and directed via email to:

alfredo.oracion@houstontx.gov

Hire Houston First



This Procurement is subject to the Hire Houston First Program, which gives a preference to certain local bidders in award of the Procurement.

A company must be designated as a City Business (CB) or Local Business (LB) under the Hire Houston First Program prior to Submission.

- 5 Points: For Proposer firm designated as a Hire Houston First “City Business” (CB);
- 3 Points: For Proposer firm designated as a Hire Houston First “Local Business” (LB);
- 0 Points: For Proposer firm not designated as either a “City Business” (CB) or a “Local Business” (LB)

Add'l Info/Specification Changes

LETTER OF CLARIFICATION(s):

Responses to questions received from potential Firm(s) and any changes to the scope shall be confirmed in writing and will be posted to the HAS website (www.fly2houston.com) prior to submittal due date.

Submittal Procedures



Submit ten (10) printed copies of the Statement of Qualifications, including one (1) printed original marked “Original,” signed in blue ink, ten (10) electronic copies on separate unreturnable thumb drives sealed in a separate single envelope and one (1) copy of Financial Statements, must be received at the address below no later than Tuesday, January 4, 2022, 10:00 A.M., (local time).

Address to send/submit to
Attn: Cathy Vander Plaats
Procurement Officer
Supply Chain Management
18600 Lee Road
Humble, Texas 77338

Please include the phrase **“RFQ No. H27-SKYWAY-2022-005, DESIGN-BUILD-OPERATE-MAINTAIN THE SKYWAY APM SYSTEM REPLACEMENT AT GEORGE BUSH INTERCONTINENTAL AIRPORT”** in the subject line and provide all applicable contact information.

Technical Proposal Submittal Requirements



- Each Statement of Qualifications (SOQ) must be organized and follow the required format as stated in Section 10.0 – Step One: Request for Qualifications.
- Each item of Step 1, RFQ Content must be appropriately tabbed and inclusive of all the required submittals.
- Submissions to the RPQ must be valid for a period of one-hundred and eighty (180) consecutive calendar days from the date of receipt by the City.
- Forms to be submitted with the SOQ are listed in Part VI, Section 18.0 and must be properly and completely filled-up.

Procurement Timeline

Description	Scheduled Date
Advertisement of Solicitation	10/15/21
Pre-Submittal Virtual Conference	11/02/21
Questions from Respondents Due to City	11/16/21
SOQ Submission Due from Respondents	01/04/22
Notification of Shortlisted Firms(Estimated)	02/14/22
Date RFP issued to Shortlisted Firms (Estimated)	02/14/22
Technical and Price Proposal Due (Estimated)	02/28/22
Oral Presentation (Estimated)	03/24/22
Negotiation (Estimated)	05/04/22
City Council Agenda Date (Estimated)	08/05/22
Contract Start Date (Estimated)	09/06/22

Evaluation Criteria (Step 1)

Step 1: RFQ Content	Weights
Project Approach	20 points
Firm(s) Qualifications	15 points
Project Team Qualifications	15 points
Design and Construction Phase Services	10 points
Management and Staffing Plan	15 points
Project Controls	10 points
Proposed Operating System	15 points
TOTAL SCORE	100 Points
Minimum Experience	Pass/Fail
M/WBE Plan (Design)	Pass/Fail
Financial Capabilities	Pass/Fail
Experience Modification Rate	Pass/Fail
OSHA Citations	Pass/Fail
Claims History	Pass/Fail

HAS Office of Business Opportunity

Eduardo Mejia

Interim Deputy Asst. Director, HAS OBO

has.obo@houstontx.gov

DIVERSITY REQUIREMENTS

The goals on the project are the following:

DESIGN-BUILD: MBE Goal – 25% (17% MBE, 8% WBE)

OPERATE AND MAINTAIN: M/WBE Goal – 10%

CERTIFICATION

- Participating Firms Must Be Certified MBE or WBE with the City of Houston's Office of Business Opportunity.
- Firms Must Be Certified M/WBE At Time Of Qualification Submission. If Not Certified M/WBE, They Will Not Be Counted Towards Contract Participation.
- Questions About Certification, Visit <http://www.houstontx.gov/obo> Or By Phone (832) 393-0600.

HOUSTON AIRPORT SYSTEM

Scott Hill

Director of Maintenance

Aaron Hester

L+E - Senior Associate

Project Overview and Scope



Overview:

The Houston Airport System (HAS) has identified a need for a replacement of the Skyway APM System at IAH.

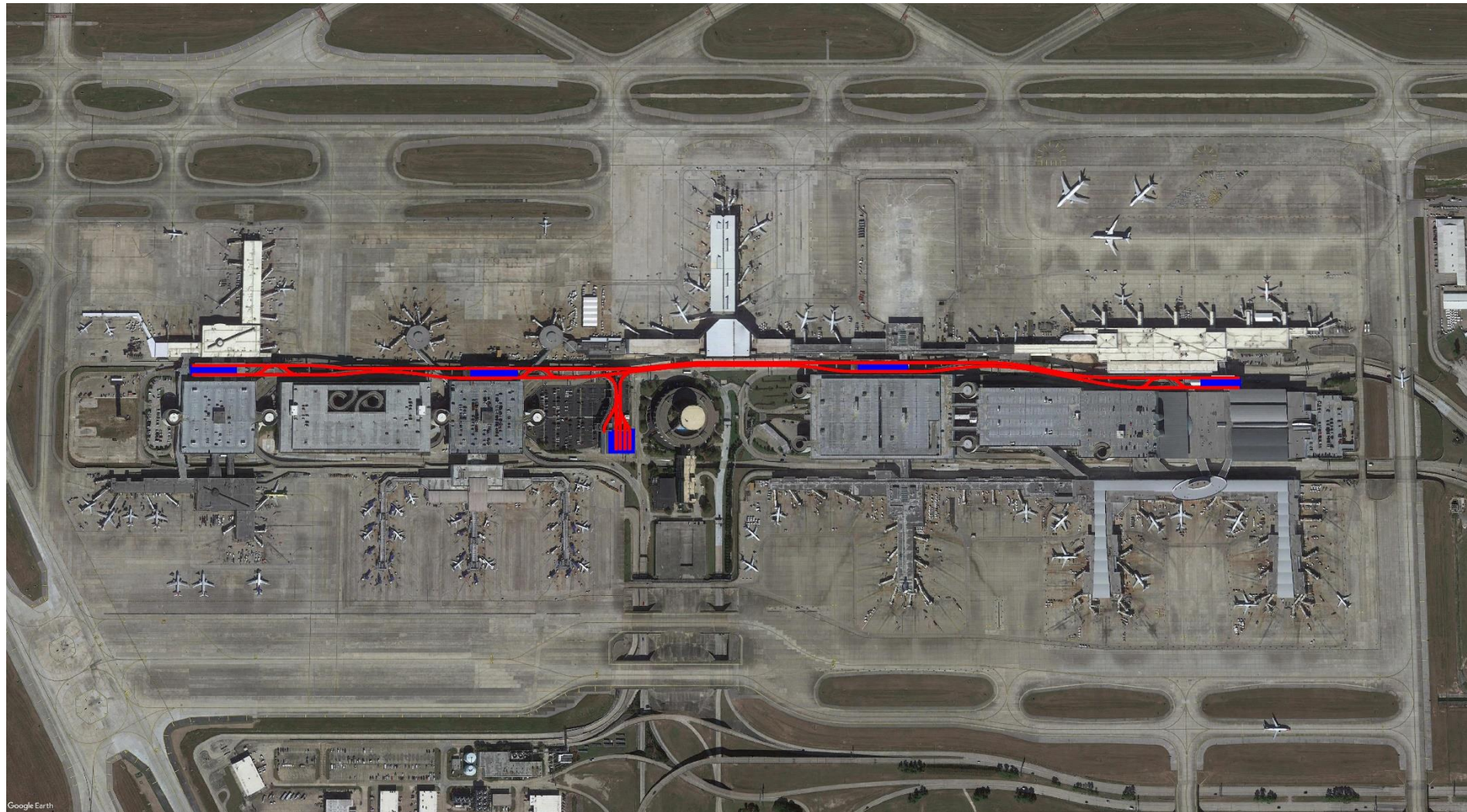
The Contractor will be solely responsible (turnkey) for delivering all aspects of the Work and integrating the Operating System and the Fixed Facilities into a fully functional System.

The Contractor will provide complete operation and maintenance of the APM at IAH 24 hours per day, 7 days a week, 365 days per year.

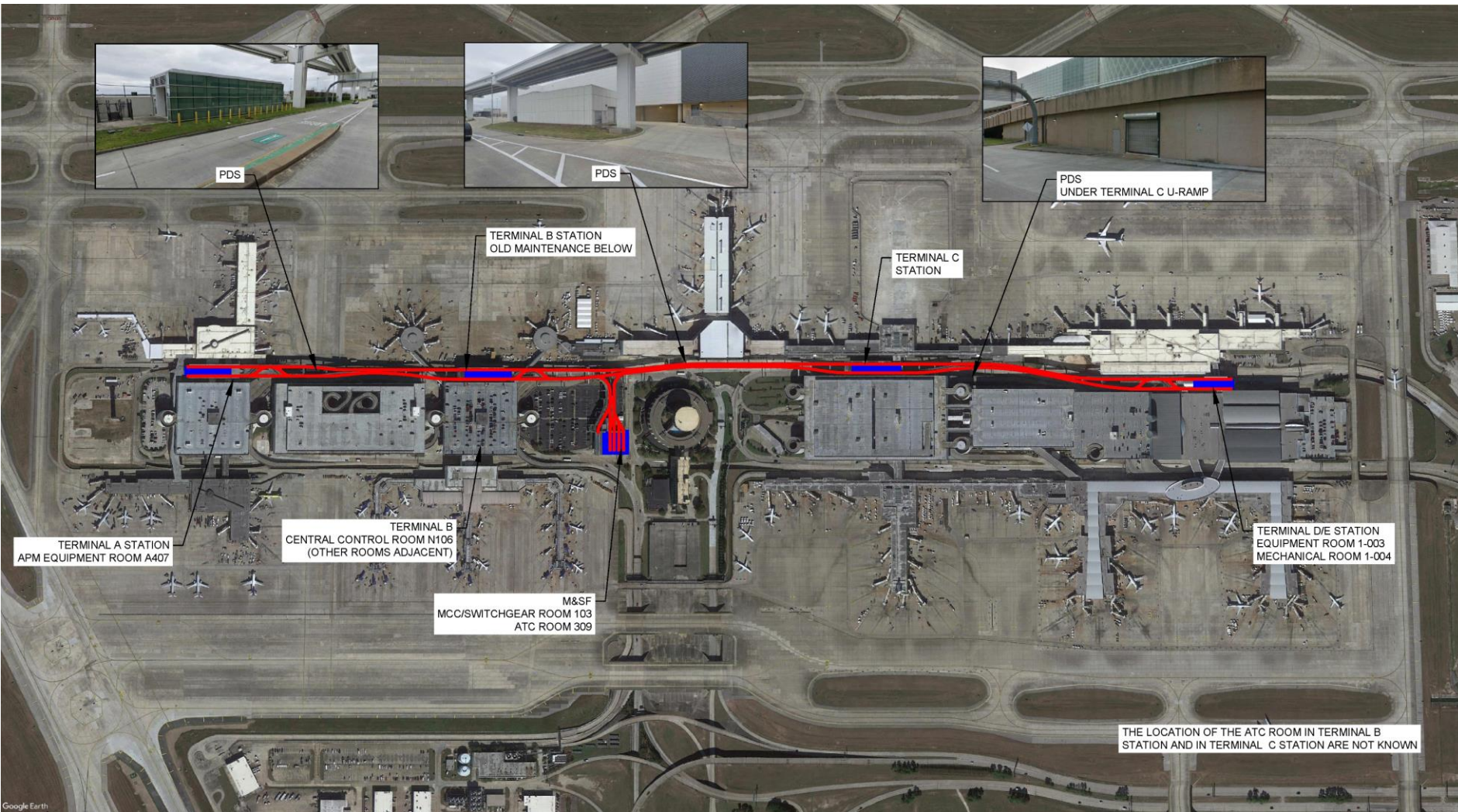
The Work will be performed under one contract in two parts. The two parts consist of:

- Part 1 - Design-Build
- Part 2 - Operations and Maintenance

Project Overview and Scope



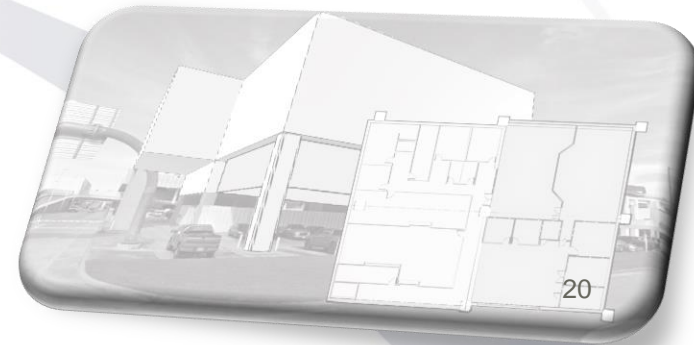
Project Overview and Scope



Project Overview and Scope

Part 1 - Design-Build

- 1) Removal/Demolition And Disposal
- 2) Design of the Replacement System
- 3) Fixed Facilities (Modification of Existing and Construction of New)
- 4) Analysis, Manufacture, Supply, Factory Testing, Shipping and Installation
- 5) Inspection of Fixed Facilities
- 6) Integration and Verification
- 7) Integration of Existing elements
- 8) Project Management, Control and Administration
- 9) Safety Certification



Part 2 - Operations and Maintenance

- 1) Administration and Management O&M of the System
 - a) Personnel
 - b) Supplies
 - c) Materials
- 2) Manage and Maintain Inventory
- 3) Training of Maintenance and Operating Personnel
- 4) Perform Preventative and Corrective Maintenance
- 5) Develop, Implement and Maintain an On-Going Safety Program
- 6) Cleaning and Janitorial Services
- 7) Prepare Reports Recording the Performance of the System

Project Overview and Scope

***Add Alternate Project Financing**

HAS is requesting the respondents to provide

- 1) Experience
- 2) Capability
- 3) Capacity



Project Site Visit



Site Visit:

Time: November 9 at 9:30 A.M., (local time)

Assembly area: Skyway Maintenance and Storage Facility.

Note: Respondents joining the site visit must register/complete the form provided in the HAS website: <https://fly2houston.com/biz/opportunities/solicitations> and submit it via email to:

alfredo.oracion@houstontx.gov by Friday, 12:00 P.M. (local time), on November 5, 2021.

Reminder to participants:

FOR THE HEALTH SAFETY OF OUR EMPLOYEES AND VISITORS, ALL INDIVIDUALS PARTICIPATING IN THE SITE VISIT ARE STRONGLY ENCOURAGED TO WEAR FACE COVERS THAT COVER THE NOSE AND MOUTH.

IF YOU ARE DISPLAYING SYMPTOMS OF COVID-19 AS DEFINED BY THE CENTERS FOR DISEASE CONTROL AND PREVENTION (CDC), WHICH INCLUDE HAVING A FEVER, DRY COUGH, SHORTNESS OF BREATH, CHILLS, REPEATED SHAKES WITH CHILLS, MUSCLE PAIN, HEADACHE, SORE THROAT OR A LOSS OF TASTE AND/OR SMELL, DO NOT PARTICIPATE IN THE SITE VISIT.

Questions

- To be official, questions must be in writing and submitted via email to:
alfredo.oracion@houstontx.gov
- Answers will be posted on the HAS website as Letter of Clarification(s):
<http://www.fly2houston.com>

Closing Remarks



**DESIGN-BUILD-OPERATE-MAINTAIN THE SKYWAY APM SYSTEM REPLACEMENT
AT GEORGE BUSH INTERCONTINENTAL AIRPORT/HOUSTON (IAH)
H27-SKYWAY-2022-005**

HOUSTON AIRPORT SYSTEM

Thank you!